The 2011 winter season kicked off today (23 August 2011), with 88 853kg's on offer.
The first sale is traditionally a relatively small sale and the sa le consisted predominantly of winter hair as well as short hair.
Considering that there is still some uncertainty what the European market will do after the off -season, this opening sale delivered very good results and reflected some positivity in the market.

The sale closed on an average market indicator of R92.83, with $96 \%$ of the offering sold. This is $7 \%$ up from the corresponding winter sale of 2010. A highest price of R200.00 was paid for a bale of 27 micron good style winter kid mohair, although a bale of summer kid mohair offered on this winter sale achieved a higher price, but, is not quoted.

The good performance of kid mohair on today's sale is an indication that there is still good interest from this sector of the market.
The weakening in the South African currency also assisted buyers on today's sale.
Compared to the corresponding winter sale of 2010, prices were as follows:

| Kids (winter) | up | $21.5 \%$ |
| :--- | :--- | :--- |
| Young goats (winter) | up | $22.7 \%$ |
| Fine adults | up | $4 \%$ |
| Strong adults | up | $4 \%$ |
| Average | up | $7 \%$ |

The second sale of the winter season is scheduled for 6 September 2011.
Issued by Mohair South Africa Tel. (041) 4871386 e-mail: info@mohair.co.za

| Description | Mass |  | \% Sold | Market Indicator |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Offered | Sold |  | Current | Previous | Last Year |
| Kids |  |  |  |  |  |  |
| Summer | 466.5 | 466.5 | 100.00 |  | 195.18 |  |
| Winter | 6,400.1 | 6,400.1 | 100.00 | 157.54 | 185.47 | 129.70 |
| Young Goats |  |  |  |  |  |  |
| Summer |  |  |  |  | 136.09 |  |
| Winter | 7,573.4 | 7,573.4 | 100.00 | 119.55 |  | 97.43 |
| Adults |  |  |  |  |  |  |
| Fine | 7,317.3 | 6,508.3 | 88.94 | 85.49 | 93.18 | 82.04 |
| Strong | 45,315.7 | 42,315.6 | 93.38 | 82.23 | 84.09 | 79.08 |
| Total | 88,853.6 | 85,044.5 | 95.71 | 92.83 | 98.33 | 86.43 |




|  | Sold |  |  |  | Offered <br>  <br>  <br>  <br> Bales |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Nett Mass | Value | Avg. Price Bales | Nett Mass |  |  |  |
| Kids |  |  |  |  |  |  |  |
| Long (A/B) Summer | 3 | 376.2 | $84,316.89$ | 224.13 | 3 | 376.2 |  |
| Long (A/B) Winter | 1 | 150.0 | $26,850.00$ | 179.00 | 1 | 150.0 |  |
| Medium (C) Summer | 1 | 90.3 | $18,421.20$ | 204.00 | 1 | 90.3 |  |
| Medium (C) Winter | 14 | $1,651.8$ | $290,291.85$ | 175.74 | 14 | $1,651.8$ |  |
| Short (D) Summer |  |  |  |  |  |  |  |
| Short (D) Winter | 27 | $3,504.0$ | $571,589.88$ | 163.12 | 27 | $3,504.0$ |  |
| Washing (E) Summer |  |  |  |  |  |  |  |
| Washing (E) Winter | 8 | $1,094.3$ | $134,242.24$ | 122.67 | 8 | $1,094.3$ |  |
| Seady/Stain and Locks | 14 | $1,801.8$ | $128,845.12$ | 71.51 | 14 | $1,801.8$ |  |
| Summer Total | 4 | 466.5 | $102,738.09$ | 220.23 | 4 | 466.5 |  |
| Winter Total | 50 | $6,400.1$ | $1,022,973.97$ | 220.23 | 50 | $6,400.1$ |  |

## Youna Goats

| Long (A/B) Summer |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Long (A/B) Winter | 10 | $1,361.1$ | $181,713.75$ | 133.51 | 10 | $1,361.1$ |
| Medium (C) Summer |  |  |  |  |  |  |
| Medium (C) Winter | 15 | $1,932.2$ | $261,194.59$ | 135.18 | 15 | $1,932.2$ |
| Short (D) Summer |  |  |  |  |  |  |
| Short (D) Winter | 20 | $2,798.8$ | $342,550.70$ | 122.39 | 20 | $2,798.8$ |
| Washing (E) Summer |  |  |  |  |  |  |
| Washing (E) Winter | 10 | $1,481.3$ | $100,096.61$ | 67.57 | 10 | $1,481.3$ |
| Seady/Stain and Locks | 12 | $1,481.1$ | $104,297.87$ | 70.42 | 12 | $1,481.1$ |
| Summer Total |  |  |  |  |  |  |
| $\quad$ Winter Total | 55 | $7,573.4$ | $885,555.65$ | 116.93 | 55 | $7,573.4$ |
| Adults |  |  |  |  |  |  |
| Long (A/B) Fine | 5 | 720.2 | $64,799.87$ | 89.97 | 5 |  |
| Long (A/B) Strong | 60 | $8,418.7$ | $719,595.21$ | 85.48 | 68 | $9,746.7$ |
| Medium (C) Fine | 20 | $2,596.9$ | $235,732.42$ | 90.77 | 22 | $2,927.9$ |
| Medium (C) Strong | 134 | $18,184.9$ | $1,548,591.42$ | 85.16 | 144 | $19,502.9$ |
| Short (D) Fine | 12 | $1,628.6$ | $138,379.44$ | 84.97 | 13 | $1,800.6$ |
| Short (D) Strong | 84 | $11,790.0$ | $967,909.02$ | 82.10 | 86 | $12,144.1$ |
| Washing (E) Fine | 11 | $1,562.6$ | $115,184.91$ | 73.71 | 13 | $1,868.6$ |
| Washing (E) Strong | 31 | $3,922.0$ | $248,819.83$ | 63.44 | 31 | $3,922.0$ |
| Seady/Stain and Locks | 136 | $18,497.7$ | $1,106,566.68$ | 59.82 | 136 | $18,497.7$ |
| Fine Total | 48 | $6,508.3$ | $554,096.64$ | 85.14 | 53 | $7,317.3$ |
| Strong Total | 309 | $42,315.6$ | $3,484,915.48$ | 85.14 | 329 | $45,315.7$ |

Buvers Analvsis
Mohair and Wool Traders
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