The 2016 summer season kicked off in Port Elizabeth today, with 72078 kg 's on offer. The first sale always consist of a mixed offering of summer and winter hair, which makes it difficult to draw comparisons.

There was however a strong demand for all types of mohair, with $98 \%$ of the offering being sold and the average market indicator increasing by $16.6 \%$ from the previous sale, to close on R254.20 p/kg.

This increase was driven by a weaker SA currency, good overall global demand and also very good demand for the inferior types on offer, combined with enhanced competition from the greasy buyers.

If compared with the corresponding sale of 2015, prices also delivered excellent results, especially for the stronger microns.
A Highest price of R490.00 was paid for a bale of 25 micron super style kid mohair.
Compared to the previous sale prices were as follow:

| Kids (winter) | up | $7.5 \%$ |
| :--- | :--- | :--- |
| Young Goats(winter) | up | $6.5 \%$ |
| Fine Adults | up | $13 \%$ |
| Strong Adults | up | $15 \%$ |
| Average | up | $16.6 \%$ |

The second summer sale is scheduled for 1 March 2016.

|  | Mass |  | Market Indicator <br> Current |  |  | Previous Last Year |
| :--- | :--- | :--- | ---: | :--- | ---: | :--- |

The grand total includes Seady/Stain \& Locks not represented in this report


| Sold |  |  |
| :---: | :---: | :---: |
| Bales Nett Mass | Value | Avg. Price Bales Nett Mass |



| Kids |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Long (A/B) Summer | 2 | 175.4 | $71,331.14$ | 406.68 | 2 | 175.4 |
| Long (A/B) Winter | 3 | 496.9 | $155,480.84$ | 312.90 | 3 | 496.9 |
| Medium (C) Summer | 5 | 559.9 | $175,981.80$ | 314.31 | 6 | 670.9 |
| Medium (C) Winter | 19 | $2,669.0$ | $824,199.13$ | 308.80 | 19 | $2,669.0$ |
| Short (D) Summer | 4 | 488.5 | $138,844.28$ | 284.23 | 7 | 907.5 |
| Short (D) Winter |  |  |  |  |  |  |
| Washing (E) Summer | 4 | 491.0 | $125,123.51$ | 254.83 | 10 | $1,225.0$ |
| Washing (E) Winter |  |  |  |  |  |  |
| Seady/Stain and Locks | 4 | 509.0 | $117,506.70$ | 230.86 | 5 | 589.0 |
| Summer Total | 15 | $1,714.8$ | $511,280.73$ | 298.16 | 25 | $2,978.8$ |
| Winter Total | 22 | $3,165.9$ | $979,679.97$ | 336.34 | 22 | $3,165.9$ |

## Young Goats

| Long (A/B) Summer | 20 | $2,534.4$ | $746,331.53$ | 294.48 | 20 | $2,534.4$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Long (A/B) Winter | 9 | $1,208.0$ | $347,307.60$ | 287.51 | 9 | $1,208.0$ |
| Medium (C) Summer | 39 | $4,987.4$ | $1,466,790.22$ | 294.10 | 39 | $4,987.4$ |
| Medium (C) Winter | 15 | $2,125.1$ | $614,717.89$ | 289.27 | 15 | $2,125.1$ |
| Short (D) Summer | 14 | $1,836.8$ | $526,239.39$ | 286.50 | 14 | $1,836.8$ |
| Short (D) Winter | 6 | 779.1 | $220,726.30$ | 283.31 | 6 | 779.1 |
| Washing (E) Summer | 5 | 542.3 | $102,434.62$ | 188.89 | 5 | 542.3 |
| Washing (E) Winter | 3 | 433.5 | $70,756.00$ | 163.22 | 3 | 433.5 |
| Seady/Stain and Locks | 10 | $1,282.0$ | $258,780.38$ | 201.86 | 10 | $1,282.0$ |
| Summer Total | 78 | $9,900.9$ | $2,841,795.76$ | 287.02 | 78 | $9,900.9$ |
| Winter Total | 33 | $4,545.7$ | $1,253,507.79$ | 275.76 | 33 | $4,545.7$ |


| Adults |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Long (A/B) Fine | 44 | $6,009.4$ | $1,605,394.07$ | 267.15 | 44 | $6,009.4$ |
| Long (A/B) Strong | 53 | $7,712.3$ | $1,940,859.56$ | 251.66 | 53 | $7,712.3$ |
| Medium (C) Fine | 82 | $10,611.0$ | $2,841,272.19$ | 267.77 | 82 | $10,611.0$ |
| Medium (C) Strong | 73 | $9,504.9$ | $2,361,531.79$ | 248.45 | 73 | $9,504.9$ |
| Short (D) Fine | 27 | $3,433.6$ | $893,744.39$ | 260.29 | 27 | $3,433.6$ |
| Short (D) Strong | 7 | 927.5 | $231,465.22$ | 249.56 | 7 | 927.5 |
| Washing (E) Fine | 12 | $1,404.0$ | $272,528.19$ | 194.11 | 12 | $1,404.0$ |
| Washing (E) Strong | 12 | $1,775.8$ | $345,636.20$ | 194.64 | 12 | $1,775.8$ |
| Seady/Stain and Locks | 64 | $8,238.0$ | $1,552,010.79$ | 188.40 | 64 | $8,238.0$ |
| Fine Total | 165 | $21,458.0$ | $5,612,938.84$ | 261.58 | 165 | $21,458.0$ |
| Strong Total | 145 | $19,920.5$ | $4,879,492.77$ | 244.95 | 145 | $19,920.5$ |

## Buyers Analysis

## Bales

SAFIL SA 82

Samil (Pty) LTD 184
Stucken \& Co (Pty) LTD
Mosenthals Wool \& Mohair SA (Pty) LTD
118
New England Wool SA
11

Le Lean Fibres CC
Standard Wool (SA) CC

