

Market Report Catalogue: 201801

Euro Rate: 14.66 Dollar Rate: 11.89

The first sale of the 2018 summer season took place in Port Elizabeth today, with 63 035 kg's on offer, with nearly 100% sales clearance achieved on the day.

Although the offering on the first sale is always mixed and varied in length, this did not stop the buyers from competing actively for the small quantity of mohair on auction.

The better demand for the finer end of the clip was noticeable, with a highest price of R367.90 p/kg being paid for a bale of good style 26 micron kid mohair. Good demand was experienced for all types on today's sale despite the SA currency trading 12% stronger against the US dollar from the last winter sale of 2017.

The average market indicator closed 5.6% higher from the previous sale and 32% higher than the corresponding sale of 2017, to close on R247.03 p/kg.

SAFIL SA

Samil (Pty) LTD

Stucken & Co (Pty) LTD

New England Wool SA

Tianyu SA (Pty) Ltd

Mosenthals Wool & Mohair SA (Pty) LTD

Compared to the previous sale, prices were as follows:

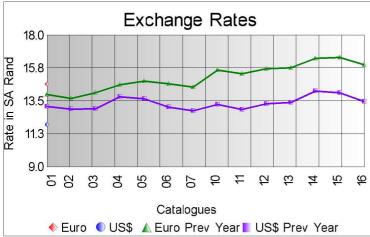
Kids (summer) Not quoted
Young Goats (summer) Not quoted
Fine Adults Up 2.3%
Strong Adults Up 4.7%
Average Up 5.6%

The second sale of the 2018 winter season will take place on 6 March 2018.

| Mass | | | | Market Indicator | | | |
|---------------------------|----------|----------|--------|------------------|----------|-----------|--|
| Description | Offered | Sold | % Sold | Current | Previous | Last Year | |
| Kids | | | | | | | |
| Summer | 2,822.3 | 2,822.3 | 100.00 | 325.77 | | | |
| Winter | 2,498.3 | 2,498.3 | 100.00 | 313.45 | 295.50 | 264.62 | |
| Young Goats Summer Winter | 11,626.4 | 11,626.4 | 100.00 | 281.64 | 260.61 | 220.34 | |
| Adults | | | | | 200.01 | | |
| Fine | 22,327.3 | 22,327.3 | 100.00 | 254.19 | 248.59 | 197.40 | |
| Strong | 13,105.1 | 13,105.1 | 100.00 | 245.29 | 234.30 | 174.20 | |
| Total | 63,035.8 | 62,629.0 | 99.35 | 247.03 | 233.94 | 186.85 | |

The grand total includes Seady/Stain & Locks not represented in this report





| | Sold | | | Offered | | |
|------------------------|-------|------------------|--------------|------------|-------|------------------|
| | Bales | Nett Mass | Value | Avg. Price | Bales | Nett Mass |
| Kids | | | | | | |
| Long (A/B) Summer | 1 | 80.9 | 28,776.13 | 355.70 | 1 | 80.9 |
| Long (A/B) Winter | 6 | 692.8 | 230,129.40 | 332.17 | 6 | 692.8 |
| Medium (C) Summer | 4 | 485.8 | 165,413.65 | 340.50 | 4 | 485.8 |
| Medium (C) Winter | 5 | 593.0 | 188,888.00 | 318.53 | 5 | 593.0 |
| Short (D) Summer | 13 | 1,652.2 | 545,608.16 | 330.23 | 13 | 1,652.2 |
| Short (D) Winter | 8 | 1,042.5 | 331,235.10 | 317.73 | 8 | 1,042.5 |
| Washing (E) Summer | 5 | 603.4 | 151,142.53 | 250.48 | 5 | 603.4 |
| Washing (E) Winter | 1 | 170.0 | 34,000.00 | 200.00 | 1 | 170.0 |
| Seady/Stain and Locks | 4 | 521.2 | 80,361.50 | 154.19 | 4 | 521.2 |
| Summer Total | 23 | 2,822.3 | 890,940.47 | 315.68 | 23 | 2,822.3 |
| Winter Total | 20 | 2,498.3 | 784,252.50 | 315.68 | 20 | 2,498.3 |
| Young Goats | | | | | | |
| Long (A/B) Summer | 24 | 3,432.9 | 986,024.97 | 287.23 | 24 | 3,432.9 |
| Long (A/B) Winter | | | | | | |
| Medium (C) Summer | 47 | 6,305.1 | 1,802,305.42 | 285.85 | 47 | 6,305.1 |
| Medium (C) Winter | | | | | | |
| Short (D) Summer | 11 | 1,339.7 | 384,739.12 | 287.18 | 11 | 1,339.7 |
| Short (D) Winter | | | | | | |
| Washing (E) Summer | 4 | 548.7 | 132,751.05 | 241.94 | 4 | 548.7 |
| Washing (E) Winter | | | | | | |
| Seady/Stain and Locks | 15 | 1,652.4 | 317,259.98 | 192.00 | 16 | 1,772.4 |
| Summer Total | 86 | 11,626.4 | 3,305,820.56 | 284.34 | 86 | 11,626.4 |
| Winter Total | | | | | | |
| Adults | | | | | | |
| Long (A/B) Fine | 38 | 5,176.9 | 1,366,341.08 | 263.93 | 38 | 5,176.9 |
| Long (A/B) Strong | 30 | 4,144.4 | 1,016,695.76 | | 30 | 4,144.4 |
| Medium (C) Fine | 91 | 11,757.9 | 3,038,579.14 | | 91 | 11,757.9 |
| Medium (C) Strong | 54 | 8,046.6 | 1,973,436.15 | 245.25 | 54 | 8,046.6 |
| Short (D) Fine | 31 | 3,779.2 | 948,769.65 | 251.05 | 31 | 3,779.2 |
| Short (D) Strong | 7 | 914.1 | 220,967.39 | 241.73 | 7 | 914.1 |
| Washing (E) Fine | 13 | 1,613.3 | 335,865.10 | 208.19 | 13 | 1,613.3 |
| Washing (E) Strong | - | • | | | | • |
| Seady/Stain and Locks | 60 | 8,076.0 | 1,257,139.47 | 155.66 | 62 | 8,362.8 |
| Fine Total | 173 | 22,327.3 | 5,689,554.97 | | 173 | 22,327.3 |
| Strong Total | 91 | 13,105.1 | 3,211,099.30 | 245.03 | 91 | 13,105.1 |
| Buyers Analysis | | | | Bales | | |

50

187

152

109