

The first sale of the 2018 winter season took place in Port Elizabeth today (14 August 2018) with 91 743 kg's on offer, of which 98% was sold.

The first sale of the season is always mixed and difficult to quote, but the market remained steady at the closing levels of the summer season, to close on R282,62 p/kg.

Price levels compared to the corresponding sale of 2017, are considerably higher across the board.

Kids and young goats of comparable microns remained firm from the last summer sale of 2018. A highest price of R438.00 p/kg was paid for a bale of above average 24 micron kid mohair.

The catalogue displayed the sustainability status of each lot for the first time, with the non-sustainable lots attracting less interest from the buyers, especially the bin lots.

Compared to the last summer sale of 2018, prices were as follows (these figures are winter hair compared to summer hair):

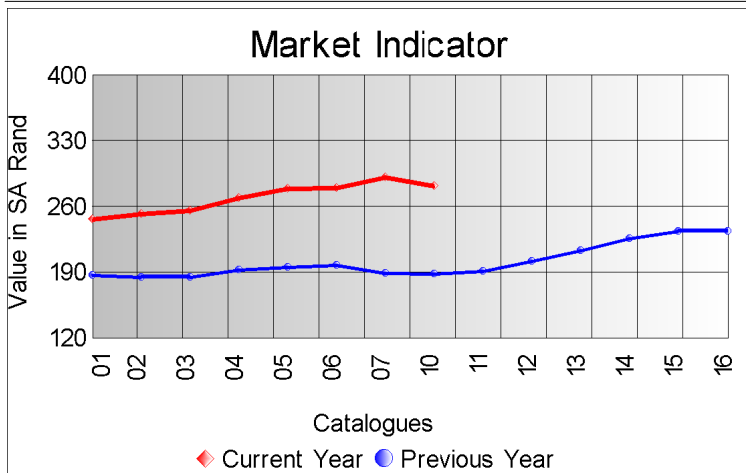
Kids (winter)	Unchanged
Young Goats (winter)	Unchanged
Fine Adults	Down 2.5%
Strong Adults	Unchanged
Average	Unchanged

The second sale of the 2018 winter season will take place on 4 September 2018.

Description	Mass			Market Indicator		
	Offered	Sold	% Sold	Current	Previous	Last Year
Kids						
Summer					429.68	
Winter	9,406.9	8,464.1	89.98	368.23		268.44
Young Goats						
Summer					329.41	
Winter	14,877.6	14,562.4	97.88	311.87		213.66
Adults						
Fine	19,470.2	19,294.2	99.10	293.29	300.68	199.22
Strong	33,263.6	33,263.6	100.00	292.28	290.54	184.35
Total	91,743.7	89,906.7	98.00	282.62	291.74	188.27

The grand total includes Seady/Stain & Locks not represented in this report

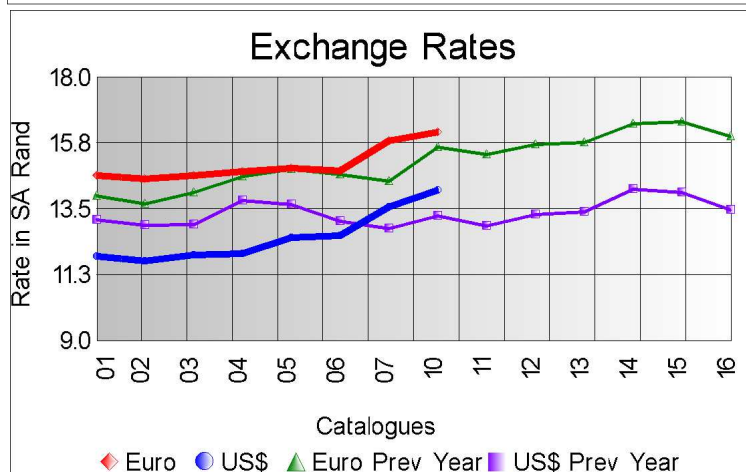
Description	Sold				Offered	
	Bales	Nett Mass	Value	Avg. Price	Bales	Nett Mass
Kids						
Long (A/B) Summer						
Long (A/B) Winter	11	1,209.3	465,574.93	385.00	12	1,290.4
Medium (C) Summer						
Medium (C) Winter	37	4,025.5	1,514,929.06	376.33	39	4,283.2
Short (D) Summer						
Short (D) Winter	23	2,610.8	976,353.99	373.97	27	3,114.8
Washing (E) Summer						
Washing (E) Winter	6	618.5	193,239.97	312.43	7	718.5
Seady/Stain and Locks	9	1,153.4	206,443.66	178.99	10	1,262.4
Summer Total						
Winter Total	77	8,464.1	3,150,097.95		85	9,406.9



Description	Sold				Offered	
	Bales	Nett Mass	Value	Avg. Price	Bales	Nett Mass
Young Goats						
Long (A/B) Summer						
Long (A/B) Winter	27	3,386.4	1,045,649.58	308.78	28	3,482.6
Medium (C) Summer						
Medium (C) Winter	47	5,542.4	1,764,371.88	318.34	48	5,671.4
Short (D) Summer						
Short (D) Winter	35	4,604.1	1,419,735.06	308.36	36	4,694.1
Washing (E) Summer						
Washing (E) Winter	8	1,029.5	268,393.76	260.70	8	1,029.5
Seady/Stain and Locks	17	2,132.5	345,104.42	161.83	17	2,132.5
Summer Total						
Winter Total	117	14,562.4	4,498,150.28	308.89	120	14,877.6

Description	Sold				Offered	
	Bales	Nett Mass	Value	Avg. Price	Bales	Nett Mass
Adults						
Long (A/B) Fine	23	2,966.4	884,872.21	298.30	23	2,966.4
Long (A/B) Strong	95	12,268.9	3,596,494.80	293.14	95	12,268.9
Medium (C) Fine	77	9,799.0	2,948,798.48	300.93	77	9,799.0
Medium (C) Strong	115	15,319.1	4,480,862.59	292.50	115	15,319.1
Short (D) Fine	46	5,741.5	1,671,294.61	291.09	46	5,741.5
Short (D) Strong	43	5,422.3	1,570,027.42	289.55	43	5,422.3
Washing (E) Fine	6	787.3	128,373.80	163.06	7	963.3
Washing (E) Strong	2	253.3	72,356.80	285.66	2	253.3
Seady/Stain and Locks	89	11,036.5	1,994,417.62	180.71	91	11,330.5
Fine Total	152	19,294.2	5,633,339.10	291.97	153	19,470.2
Strong Total	255	33,263.6	9,719,741.61	292.20	255	33,263.6

Clean Market Indicator			
Kids	431.69	Strong Adults	334.03
Young Goats	364.33	Average	328.17
Fine Adults	341.03		



Buyers Analysis			
	Bales		Bales
Suedwolle Group	23	Mosenthals Wool & Mohair	171
Samil (Pty) LTD	269	New England Wool SA	3
Stucken & Co (Pty) LTD	267	Tianyu SA (Pty) Ltd	